



JUNIOR SALESPERSON

Internship – Bayonne (64)

Lynxter is a growing company of 25 people. Experts in additive manufacturing, we manufacture and market industrial 3D printers in France and internationally. The company offers innovative products as well as support and training services. It works in various sectors: aeronautics, medical, automotive, luxury, R&D. Its mission is clear: to rely on innovative additive manufacturing solutions to enable the design, production, maintenance and recycling of products in line with the challenges of our time.

YOUR TASKS

You will evolve within the commercial team composed of 4 people. Your main mission will be to develop Lynxter's turnover in France and abroad:

- Actively participate in the achievement of the annual turnover
- Prospect potential customers in targeted business sectors
- Qualify leads and close sales
- Ensure the follow-up of commercial activities on the CRM
- Participate in trade fairs or other physical or digital events
- Participate in the structuring of business development

PROFIL

- Ability to listen and sense of customer service
- Curious, proactive and team spirit
- Ideally a first experience on similar missions
- Bachelor's or Master's degree in commercial training
- Proficiency in one or more foreign languages including English
- Sales techniques
- Knowledge of the Office Suite / ERP / CRM

WHY JOIN US?

You will join a young, dynamic and passionate team in a pleasant working environment. You will benefit from advantageous mutual insurance 100% covered by the company, tailor-made onboarding and access to training. You will have the freedom to use our 3D printers for your projects.

Lynxter is committed to inclusion and non-discrimination.

Benevolence and collaboration are at the heart of daily exchanges with one objective: to move forward together and develop its know-how through the community.

#teambuilding #sport #chocolatines #3Dprinting #openminded

Remuneration: According to the regulations in force

Period: As soon as possible

Want to join our team?
Send your application now to job@lynxter.fr

